MEMORANDUM

TO: Institutional Advancement Committee

Mr. Luke M. Hillier, Chair

Ms. Judith O. Swystun, Vice Chair Mr. Fred J. Whyte (ex-officio) Mr. Barry M. Kornblau (ex-officio)

Mr. Jeffrey W. Ainslie Mr. David L. Bernd Mr. Richard T. Cheng

Dr. Mary Maniscalco-Theberge

Mr. Frank Reidy

FROM: Alonzo Brandon

Vice President for University Advancement

SUBJECT: Institutional Advancement Committee Meeting

September 26, 2013, Agenda

The Institutional Advancement Committee of the Board of Visitors will meet September 26, 2013, from 11:00 a.m. to 12:15 p.m. in the Board of Visitors Room of Webb Center.

ACTION ITEMS

1. Approve the minutes of the June 13, 2013 meeting.

ITEMS FOR REVIEW

Office of Community Engagement - Ms. Cathy Lewis, Community Engagement Liaison will review the accomplishments of the CIVIC Leadership Institute and discuss the ODU/CIVIC Student Scholars Program.

Office of University Advancement – Mr. Alonzo Brandon, Vice President for University

Advancement, will report on the following items:

- 1. Dashboard items measuring productivity in the area of University Advancement.
- 2. Fundraising initiatives and goals

CLOSED SESSION – The members of the Institutional Advancement C